



CHAMBER*insider*

THE WHITBY CHAMBER OF COMMERCE NEWS PUBLICATION



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**CELEBRATING
EXCELLENCE AND
COMMUNITY
COMMITMENT**

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MEET THE TEAM

Chief Executive Officer
Office Manager
Marketing & Communications Manager
Marketing & Content Coordinator
Event Management Coordinator

Natalie Prychitko
Brenda Bemis
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BOARD OF DIRECTORS



Whitby
Chamber
of Commerce

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**INTERESTED
IN ADVERTISING
YOUR EVENT
TO THE
MEMBERSHIP?**

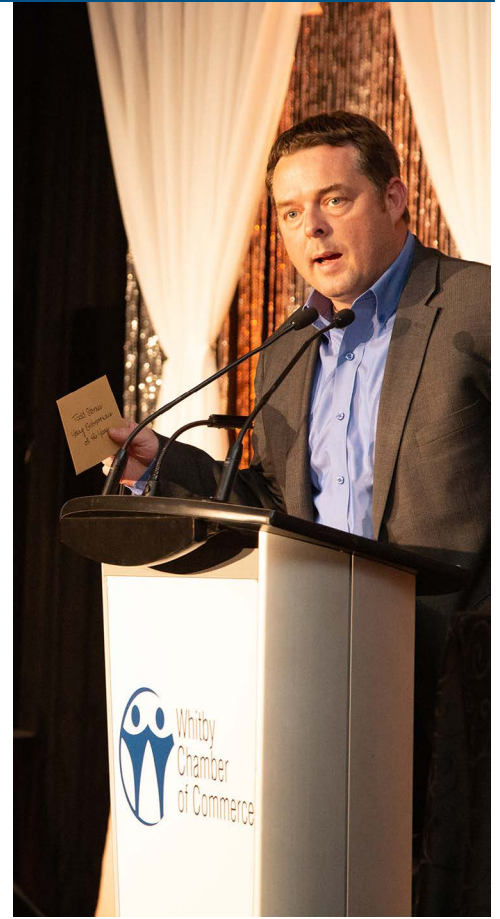
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OUR CORPORATE PARTNERS

AECOM



MEMBER MOMENTS





MESSAGE FROM THE CEO

Congratulations to our Business Achievement Award winners and our 2018 Peter Perry Award winner: Doug Allingham!

Thank you to all of those who took the time earlier this year to nominate deserving businesses, the nominees for filling out the submissions and our evaluators that followed a rigorous process to determine the winners. This event is always amazing, but without the efforts of these individuals throughout the spring and summer, there wouldn't have been much to celebrate!

Our members are all so very generous. By sponsoring our many events, they empower the Chamber to bring programming to our membership that allows us to connect, learn and lead. Including:

- Our 90th anniversary celebrations at the Peter Perry & Business Achievement Awards: what a spectacular evening with so many things to see and do, including the Durham Youth Orchestra and Whitby Town Crier kicking off the evening, sampling from The Durham Distillery, a silent auction, and our interactive photobooth!
- Connect Series: our last event combined some holiday-themed laughs, culture and education. Our membership were challenged to

think on their feet while learning how acting skills, like improv, can help in business. Beech Street Theatre's Christmas Goose was amazing!



- Learn Series: what an amazing group of presenters and panellists, thank you for your efforts! If you didn't know much about cannabis and the impacts on your business, you absolutely do now.

- Free events like mNetworking, Java Jolts and Luncheon Learns continue – allowing membership to learn about hiring people with disabilities, benefits of our saving partners, and how/why to network.

Coming up is our last Speaker Series event of 2018 on Wednesday, December 5! Celebrate the holidays in your ugly sweater with an interview between Jason King from 360insights and Patrick Lyver from StartUp Durham. Then party the night away with drinks, food, games and prizes at the YEP Committees annual Crazy, Cozy, Ugly Holiday Sweater Social!

Check out 2019! I'm excited about what we have planned and always look forward to your feedback in terms of our programming and ways to ensure your business is front and centre.

And speaking of your business – is the data on our system accurate? That's

what will be printed in our member directory – so if you haven't updated this information already, please do so before the end of the year!

All the best,

Natalie Prychitko,
Chief Executive Officer,
Whitby Chamber of Commerce

UPCOMING EVENTS

TUESDAY, DECEMBER 4
12 TO 1 P.M.

LUNCHEON LEARN: HIRING PEOPLE WITH DISABILITIES
THE WHITBY CHAMBER OF COMMERCE

WEDNESDAY, DECEMBER 5
5 TO 8 P.M.

CRAZY, COZY, UGLY HOLIDAY SWEATER...
SPEAKER SERIES SOCIAL
THE CENTENNIAL BUILDING

TUESDAY, JANUARY 8
5 TO 7 P.M.

CHAMBER ON TAP
HARVEST RESTAURANT

WEDNESDAY, JANUARY 23
5 TO 7 P.M.

SPEAKER SERIES: BRENT LESSARD, DURHAM COLLEGE ALUM
THE CENTENNIAL BUILDING

THURSDAY, FEBRUARY 7
11:30 A.M. TO 2 P.M.

REGIONAL CHAIR LUNCHEON | SAVE THE DATE!
TOSCA BANQUET HALL

WEDNESDAY, FEBRUARY 20
10 A.M. TO 4 P.M.

YEP FUNSPIEL: CLASH OF THE CURLERS | SAVE THE DATE!
WHITBY CURLING CLUB

TUESDAY, MARCH 5
10 A.M. TO 4 P.M.

CONNECT WOMEN: LEADING THE WAY
AJAX CONVENTION CENTRE

PETER PERRY & BUSINESS ACHIEVEMENT AWARDS

CELEBRATING EXCELLENCE AND COMMUNITY COMMITMENT



Doug Allingham stands with Whitby Mayor Don Mitchell after being named the 63rd Peter Perry Award winner at the Peter Perry & Business Achievement Awards on November 15.

On November 15, guests arrived to the snow-covered grounds of Deer Creek Golf & Banquet Facility and were greeted by Whitby's Town Crier announcing the significance of the 2018 Peter Perry & Business Achievement Awards. Since 1955, the Whitby Chamber of Commerce has had the distinct pleasure of awarding Whitby's citizen of the year. In the Chamber's 90th year, this tradition continued by publicly recognizing local businesses and individuals that have demonstrated a passion for excellence, a commitment to their community and a strong entrepreneurial spirit.

The celebrations began with an open bar reception, sponsored by Mason Bennett Johncox, where guests could

snack on passed hors d'oeuvres, sample local gin and vodka made by The Durham Distillery, snap a picture with friends and colleagues in the photobooth, enjoy the musical stylings of the Durham Youth Orchestra, and peruse the silent auction provided by Parker & Associates Marketing.

Event emcees, Jerry Archer and Carolyn Ellis from KX96, kicked off the awards ceremony by reporting on the WCC's history from the Whitby Chamber News Network desk during the opening video featuring Platinum Sponsors Johnson Insurance, RBC Royal Bank, TD Business Banking, Snyder Construction and Vickery Electric. After

“JUST OVER A YEAR AGO WE MOVED TO WHITBY TO START OUR BUSINESS IN A TOWN FULL OF STRANGERS. NOW I STAND HERE TONIGHT SURROUNDED BY CUSTOMERS, FRIENDS AND FAMILY.”

this trip down memory lane, the six Business Achievement Awards we're handed out over dinner.

"My family is so blessed to have been embraced by the community this way," said Alison Galvan, owner of The Food and Art Café and winner of the New Business of the Year Award. "Just over a year ago we moved to Whitby to start our business in a town full of strangers. Now I stand here tonight surrounded by customers, friends and family."

After the final break of the evening, Whitby Mayor Don Mitchell was welcomed to the stage to award the 63rd Peter Perry Award winner: Doug Allingham. Dedicating the last 30 years to volunteerism in the community, Allingham's career reflects the spirit of town founder and astute businessman, Peter Perry, whom the award was designed to commemorate. Born in South Africa and raised in the United Kingdom, Allingham immigrated to Canada with his family at the age of 12. Having graduated with a degree in civil engineering from Waterloo in 1978, he began a long career dedicated to improving transportation, environmental assessment, and master planning. He served as the former President and Director of the Canadian Section of the Institute of Transportation Engineers, Director of the International Institute of Transportation Engineers and member of the Central Ontario Smart Growth Task Force.

(Cont'd on page 10)

And the winners are...

63RD PETER PERRY AWARD

Doug Allingham

BUSINESS ACHIEVEMENT AWARD 1-15 EMPLOYEES

Predictive Success Corporation

BUSINESS ACHIEVEMENT AWARD 16-49 EMPLOYEES

Campkin's RV Centre

TODD SKINNER YOUNG ENTREPRENEUR OF THE YEAR

Fran Steyn, Frantastic Events

NEW BUSINESS OF THE YEAR

The Food and Art Café

BUSINESS PERSON OF THE YEAR

Michael Angemeer, Veridian

NOT FOR PROFIT OF THE YEAR

Grandview Children's Foundation

Congratulations!

Recently retired from AECOM as the Executive Vice-President, he is currently the Chair of the Board of Governors at the University of Ontario Institute of Technology and brings a wealth of knowledge from board positions with the Abilities Centre, Durham College, Lakeridge Health and the WCC.

His extensive volunteer work, professional dedication and commitment to our community also resulted in a Queen Elizabeth II Diamond Jubilee award in 2012.

“To be considered in the company of the great citizens who have previously

won this award is truly humbling,” said Allingham. “Whitby is a great place to live and work as a result of the continued hard work of many people; volunteerism is what makes this community stand out and it is the efforts of many that improve the quality of life for all residents.

Those who volunteer, and there are many in this town, know that success is a journey, not a destination, and they are rewarded by the thought of enriching the lives of every person who resides here – young or old, including those who face various challenges in life.”

After wrapping up the awards

ceremony in an uplifting and comical closing video featuring Gold Sponsors 360insights, Collins Barrow Durham, Coughlan Homes and Trafalgar Castle School, the celebrations continued over champagne and a cupcake bar provided by Cupcake Junkie.

“I’m excited about what the next 90 years holds for the Chamber,” explained WCC Chief Executive Officer, Natalie Prychitko. “I see a future that delivers unique programming, creates extraordinary experiences and drives our collective voices through our municipality, province and country. With the ongoing support of our members, we will continue to grow, embrace new businesses in our community and most of all make a significant impact on our economic development.”

I’M EXCITED ABOUT WHAT THE NEXT 90 YEARS HOLDS FOR THE CHAMBER



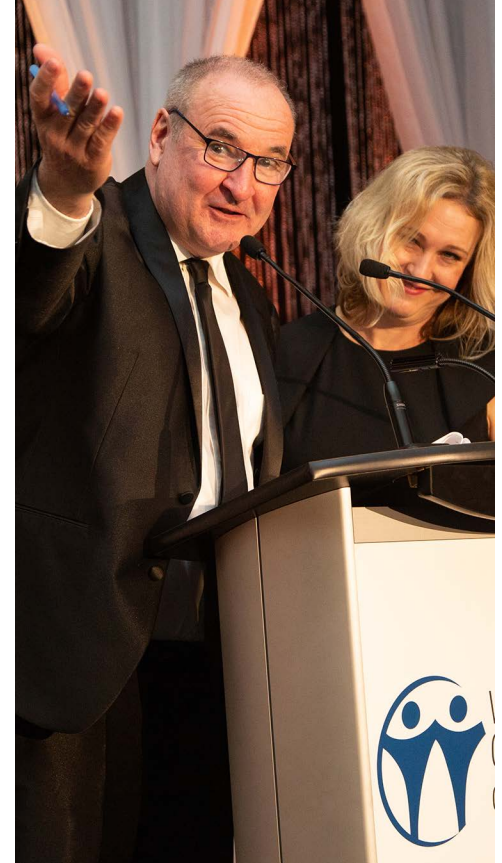
Cory Kaiser, from TD Business Banking, gave away the Chamber’s first ever Not for Profit of the Year Award to Lorraine Sunstrum-Mann, CEO of Grandview Children’s Centre.



Noel and Alison Galvan accept the New Business of the Year Award from RBC Royal Bank's Kegan Winters after opening their downtown cafe in September 2017.



Friend and business partner of Todd Skinner, Jason Atkins, awarded Fran Steyn with this year's Todd Skinner Young Entrepreneur Award.



kx96's Jerry Archer and Carolyn Ellis returned to emcee the event.

THE LEGALIZATION OF CANNABIS IN CANADA

BY ERNEST OGUNLEYE, EON PERFORMANCE SOLUTIONS

"Cannabis is one of the best examples of where Canada's actually leading the world."

Michael Kadonoff, CEO,
Braingrid

If you missed the Learn Series: Cannabis event hosted by the Chamber, here are a few highlights about the legislation. This is undoubtedly one of the biggest social changes to hit workplaces in our lifetime. Employers are rightly wondering about rules and how to ensure workplaces remain safe. The minimum age for cannabis use in Ontario is 19. In addition, consuming recreational cannabis in the workplace is still illegal, following the legalization of cannabis across Canada on October 17, 2018. However, employers need to know the rules for medical cannabis and find practical ways to accommodate it under the Occupational Health and Safety Act (OHSA). For employees and workers, they have a duty to perform work safely and to report any hazards to their supervisor or employer under the OHSA.



grow and produce cannabis products, with several companies establishing locations there and others considering it. In addition, even more Ontario farmers may decide to diversify into this lucrative sector. Technology is also being deployed to assist with growing, distribution and strict product inventory requirements. All these activities provide opportunities for businesses across Durham Region and beyond. This legislation will have a far-reaching impact in the spheres of law enforcement, the workplace, health education, the potential medical benefits of cannabis and of course, through commercial opportunities for production, accessories and distribution.

There is much still to learn in the weeks and months ahead, however staying informed and accessing the right resources is key to your success.

For those who'd like to learn more, the following are several useful links...

canada.ca/en/services/health/campaigns/cannabis/canadians.html

ontario.ca/page/cannabis-legalization

durham.ca/en/health-and-wellness/alcohol-drugs-and-smoking.aspx

whitby.ca/en/residents/cannabis-information-for-residents.asp

cbc.ca/news/business/cannabis-technology

farmtario.com/news/new-markets-for-hemp-emerge-with-cannabis-legalization/

angusreid.org/legal-cannabis-age/

As this legislation takes hold and we all begin to adjust, Chamber members may be interested to know that Clarington is positioning itself as a perfect location to

AN INTRODUCTION TO WELLNESS SPENDING ACCOUNTS

HOW CAN A WELLNESS SPENDING ACCOUNT BENEFIT YOUR EMPLOYEES?

BY WENDY MATTON, HMA THE BENEFITS PEOPLE



It's no secret that happy and healthy employees are more productive and generally miss fewer days of work. However, something that you may not know is that a competitive benefits plan is also a powerful retention tool that helps you attract and retain top talent!

Does your corporate culture put an emphasis on employee health and wellness both mental and physical? Do you value long-term employee retention? Would you like to offer employees another tool in their wellness toolkit so that they can feel and perform their best? If you answered yes to any of

the questions above than a wellness spending account (WSA) could be the perfect fit for your business!

Employee benefits aren't solely health and dental. They come in many forms and a wellness spending account is just one of them. Many people are under the common misconception that this account will just cover a gym membership, but the list is much more comprehensive than that. Yes, they can include the typical fitness memberships and sporting equipment/team fees, but these allowances can also be used to cover items that support an employee's mental health and financial wellness.

If you think that this is an offering that would be beneficial to your corporate culture, we recommend seeking



feedback from your employees to determine what types of items/services should be covered. After all, your employees will be the ones taking advantage of this offering, so it makes sense to find out what's important to them. It's also important to note that this type of benefit is taxable to the employee, but with the added value of this coverage offering, we don't think they'll mind!

For more information contact:

Wendy Matton,
Group Benefits Consultant
905-668-3518
wmatton@hmabenefits.ca



Grab a drink after work, test out local restaurants and make connections!

Hosted by Yvonne Brady and Peter Laba, this bi-monthly Chamber event brings together members and non-members alike for networking activities in a casual atmosphere... all for just \$5!

JANUARY 8, 2019 AT HARVEST IN BROOKLIN | 5 TO 7 P.M.

MARCH 19, 2019 AT BELLA NOTTE IN WHITBY | 5 TO 7 P.M.

MAY 7, 2019 AT THE VAULT IN WHITBY | 5 TO 7 P.M.



EMPLOYMENT STANDARDS ACT

UNDERSTANDING THE LATEST ROUND OF CHANGES

The Whitby Chamber of Commerce and the Ontario Chamber of Commerce have long called for labour reforms that are both reasonable for employers and fair to workers. We hope this notification helps our members remain engaged and informed.

Let's break down what has happened up to this point:

- In November 2017, the Ontario Government passed Bill 148, the Fair Workplaces, Better Jobs Act, 2017. This legislation significantly amended the Employment Standards Act, 2000 and Labour Relations Act, 1995, which are two of the many laws governing the relationship between employers and employees in Ontario. Employers were required to comply with majority of the changes as of January 1, 2018 or January 1, 2019.
- On October 23, 2018, the Ontario Government introduced Bill 47, the Making Ontario Open for Business Act, 2018. In a press release, the Ontario Government stated that the purpose of the new legislation is to reduce regulatory burdens on employers. This impacts many of the changes Bill 148 made to the Employment Standards Act, 2000 and the Labour Relations Act, 1995. The Ontario Government also proposed changing the skilled trades and apprenticeship model in Ontario.

- On November 21, 2018, Bill 47 was passed in the Ontario Legislature, officially becoming law. Employers are required to comply with many of the changes as of November 21, 2018 or January 1, 2019, as specified in the legislation.

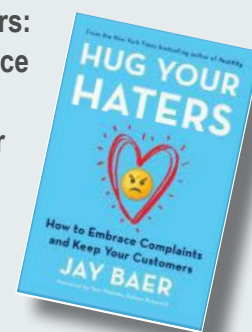
Thank you to [Mason Bennett Johncox](#) for helping the WCC membership navigate the changes to the Employment Standards Act by creating [this chart summarizing how Bill 47](#) impacts many of the amendments previously made to the Employment Standards Act, 2000 by Bill 148.



BY DEAN NICKERSON,
WHITBY PUBLIC LIBRARY

**Hug Your Haters:
How To Embrace
Complaints
And Keep Your
Customers
(658.812)**

Jay Baer



Businesses have always had to deal with complaints from critics, or haters. But today, those complaints are instant and can be seen by anyone – and everyone. According to Jay Baer, many companies don't respond or engage with their haters – and that's a mistake. He suggests that businesses "answer every complaint, in every channel, every time." Baer talks about the two types of haters and how to deal with them, with examples from companies large and small. This book will show you how to embrace complaints and put haters to work for you.

[Find this book and much more at your library!](#)

LETTER FROM THE PRESIDENT

CALL FOR BOARD NOMINATIONS



Members of the Whitby Chamber of Commerce Board of Directors gather for a photo after being sworn in at the 2018 Annual General Meeting in March.

It's my pleasure to announce that we are opening the call for nominations for the Whitby Chamber of Commerce (WCC) Board of Directors.

Get this, our CEO is only entering her third year at the Chamber. It may feel like Natalie has been the CEO for a lot longer than this and that is a testament to her success in sustaining and furthering the brand of the WCC. Natalie specializes in change management. Developing and executing on that takes time. In her first year, Natalie laid the groundwork of her vision. In this past year much effort was focused on strengthening the core – including connecting the team around core values, solidifying strength in advocacy, and engaging segments of future membership while re-building relationships with long-time Chamber Champions. This next year is

often the most significant in a change management cycle. It is an exciting time to be a Board member.

As a Board, last year we started the process towards a Carver Governance Model. It is a stimulating transition that has seen considerable effort completed with still much to do. The work being completed today by the Policy & Governance Committee is legacy generating and will be utilized as a guide for future Board cycles. Our Audit & Finance Committee has also engaged in important work providing our CEO with guidance and support.

It is important for me to share that having the opportunity to serve our membership, while deeply rewarding, is a commitment. It is a commitment beyond the monthly 90-minute Board

meeting. We are empowered with the responsibility to shepherd the Chamber on behalf of each and every member.

I believe that the individual contribution made by each and every Chamber member is what creates our collective Chamber experience. This is your opportunity to elevate your Chamber experience and the experience of the entire membership. You have that power.

In terms of the nomination process, this is what you can expect:

Thursday, January 10 at 5 p.m.

- Deadline for nominations to be submitted to Brion Hendry, Chair of the Policy & Governance Committee. Please submit completed forms via email to bhendry@bdo.ca.

Tuesday, January 22 from 9 a.m. to 12 p.m.

- Mandatory candidate briefing in WCC boardroom, which will include an introduction to the WCC Board structure and process, overview of the role of Director at the organization and opportunity for candidates to ask questions. At the end of this meeting, candidates will be asked to sign a letter of commitment indicating they understand the role and can fulfill their obligations to serve if elected.

Monday, January 28 at 11 a.m.

- The online voting opens listing the names, pictures and bios of all candidates who have signed the letters of commitment.

Monday, February 25 at 5 p.m.

- Online voting closes.

Monday, February 25 to Friday, February 28

- Successful and unsuccessful candidates are called and advised of the results.

Wednesday, March 19 from 8:30 to 10 a.m.

- Slate of candidates, as voted by the membership, invited to attend board meeting as observers.

Last week of March

- AGM and candidate slate presented to membership.

The WCC recognizes and embraces the benefits of diversity in Board

members. If you have the time and the passion to support the Chamber as a Director, I sincerely encourage you to seek a nomination. As well, if you know of a member who you think would be a great addition to the Board, please nominate them. I've thoroughly enjoyed being a part of this team and would encourage you to take this opportunity and help steward the Chamber through 2019!

Best regards,



Kyle Paterson
President, WCC Board of Directors



2019 Speaker Series

BRENT LESSARD

JANUARY 23 | 5 P.M. | THE CENTENNIAL BUILDING

Presenting Sponsor

durham
workforce
authority

whitbychamber.org/events

ABOUT Brent Lessard

A mechanical engineer with experience in intelligent building monitoring and management systems, Brent Lessard is co-founder and Project Manager at rLoop; a SpaceX award winning, globally distributed and crowd sourced engineering organization. Brent successfully established the vision, strategy, platform, and processes to facilitate the virtual and physical collaboration of this amorphous community to create one of the most advanced Hyperloop prototype vehicles to date. rLoop is now established as a decentralized research and development organization engineering solutions to some of the world's greatest challenges.

- NETWORK WITH BUSINESS LEADERS AND STUDENT COMMUNITY
- CELEBRATE A LOCAL STUDENT SUCCESS STORY
- DELICIOUS FOOD AND DRINK COURTESY OF THE TAP AND TANKARD AND TOWN BREWERY
- EMCEED BY JASON KING OF 360INSIGHTS

MEMBER Spotlight

RHONDA JESSUP, CEO, WHITBY PUBLIC LIBRARY

You're quite active on Twitter, can you describe the Whitby Public Library (WPL) in 140 characters? Feel free to include some hashtags!

[@whitbylibrary](https://twitter.com/whitbylibrary) staff can help you discover resources and programs to support your goals and enrich your life! #doorwaytodiscovery #librariestransform #lovemylibrary #whatdidyoulearnatyourlibrarytoday

You've been at the library for a long time. Can you share the history of your career there?

I have been incredibly lucky to work with a talented and dedicated group of people for nearly 24 years. I started out as a Department Head in the Children's & Adult Fiction Department and then moved into the brand new Public Services Manager role in 2000. Working on the building teams for the new Central Library and Brooklin Community Centre and Library are the two biggest highlights of my career – so far! The enthusiasm and excitement of the community when we opened the doors to the new facilities was amazing to see. I love how everyone comes together in our shared spaces – working, studying, reading, daydreaming, learning, creating, and connecting. When



I reflect back on my career here at WPL, it is wonderful to see how traditional library service (books and reading) flourish alongside new and exciting opportunities for learning through online offerings such as Lynda.com and giving people of all ages the chance to experiment with things like green screen technology, 3D printing, and coding. And we offer 24/7 library service through digital services for ebooks, e-audiobooks, comic books and graphic novels, music, movies, and research.

Any new and exciting programming you'd like to share with fellow members?

We launched Kanopy this summer. Kanopy is an award-winning video streaming service providing access to more than 30,000 independent and documentary films. Along with Hoopla, patrons have access to thousands of titles that they can access on their phones, tablets and computers. And for programming, the new year is already shaping up to be a great one! We are thrilled to welcome back Station Gallery Curator Olex Wlasenko for his entertaining and thought-provoking monthly Art Talks. The John Howard

Society will be coming to offer a Summer Job Resume Development Workshop for Ages 15 – 25 in January and they are back in February with Trade Talk – a comprehensive look at trades and apprenticeships in Ontario. Black History Month is taking place in February and we will be offering a panel discussion on Shaping the Future – Together. Watch for our Discover WPL newsletter – in print and online in December.

Where is your favourite place to spend your downtime in Whitby (and you can't say the library, that's cheating)?

Since saying the library is cheating, I will have to say Lafontaine. There is so much to discover that I have to walk around the store a few times to take everything in! My other favourite places are the restaurants – so many great ones within walking distance of the library.

Do you have a great Chamber memory you can share?

Whitby Public Library was presented with a special recognition award in 2007 at the Peter Perry Awards for our support of entrepreneurship and the small business community through our business resources and staff expertise. My new favourite memory may come in January when I "Chat with Nat."

WELCOME NEW MEMBERS

1855 WHITBY

1855whitby.com

The 1855 accelerator is a public private partnership to support the growth of high potential technology companies. It fills a gap that exists in the Durham entrepreneurial ecosystem so that rapidly growing companies can stay in Durham to continue their trajectory.

ANTA PLUMBING

[416-231-3331](tel:416-231-3331)

antaplumbing.com

Whether it's something smaller in the home like a clogged drain, bigger jobs like the main water lines under your business that need replacing, or even a commercial or residential renovation or something in between, Anta Plumbing has the plumbing services that are dedicated to 100% customer satisfaction.

CURVES WHITBY

[905-438-1842](tel:905-438-1842)

curves.com

Build strength, balance and community today for a healthy tomorrow. Over 25 years ago, Curves changed women's fitness by delivering studio fitness without the premium price. While the workouts are only 30 minutes, you feel the benefits long after. Unlike traditional gyms, a Curves membership gives you the tools and support you need to reach your goals and set the stage for a healthier, more active future.

HAO2ENGAGE

[647-888-7300](tel:647-888-7300)

hao2engage.ca

With over 15 years of experience, JP Ostiguy is a driving force behind

automotive e-commerce, consistently delivering over 300 vehicles per year. He specializes in reputation management, creating a customer-centric focus on the sales floor, and harnessing the ever-expanding potential of internet leads.

IGUIDE DURHAM

[416-779-4868](tel:416-779-4868)

iguidedurham.ca

IGuide Durham provides real estate photography, video, drone, IGuide and Matterport tours in Whitby, Oshawa, Pickering, Ajax, Bowmanville, Uxbridge, the GTA and beyond.

KITE INC.

[905-926-5176](tel:905-926-5176)

kiteinc.ca

Since 2001, we have paved our way through the non-profit, private, and public sectors with a passion for creative fundraising, stewarding agency and investor relationships, and fostering strategic growth for charities and corporations. Founded by serial entrepreneurs, Kite Inc. takes unconventional and "outside the box" approaches to raise awareness and build profile.

PARADISAIC BUILDING GROUP INC.

[866-727-2266](tel:866-727-2266)

paradisaic.ca

Since 1999, the foundation of Paradisaic Building Group Inc. has been built on the core principles of honesty, integrity and professionalism. Their philosophy is simple: Contracting can be done differently. It can be done better.

SHIFTLINK.CA

[416-988-0133](tel:416-988-0133)

shiftlink.ca

ShiftLink is shift management software designed to instantly notify all your qualified and available staff of a shift opportunity. Post in seconds. Get multiple responses in minutes!

SPECTRUM PATIENT SERVICES

spectrumhealthcare.com

Spectrum Health Care is Ontario's leading provider of innovative home health care services offering a range of client-centred health care solutions which include: nursing, personal and home support, physiotherapy, foot care and corporate wellness.

WITH LOVE GIFT CO

[905-914-7266](tel:905-914-7266)

withlovegiftco.ca

With Love Gift Co. was founded by the idea that sending gifts shouldn't have to be impersonal and time consuming. They believe fiercely in giving local businesses that recognition they deserve, opting for value, uniqueness, and quality over big flashy bows and ribbons.

CANADIAN CHAMBER OF COMMERCE

USMCA SIGNATURE IS A STEP FORWARD BUT MAJOR OBSTACLES REMAIN



The signing of the United States-Mexico-Canada Agreement is an important step toward greater economic certainty, but significant work remains before Canadian businesses

can be satisfied, says the Canadian Chamber of Commerce in a statement:

“While the agreement falls short of what North American business sought, it generally maintains tariff-free access for Canadian products, retains the labour mobility provisions, strengthens intellectual property protections, and ensures Canada has access to the most crucial aspects of dispute settlement.

However, much work remains to be done. We are now entering a difficult

ratification process in the United States. It is crucial that our government and Canadian and U.S. businesses continue making the case to U.S. legislators that speedy ratification is important for all three countries to enjoy the benefits of trade certainty.”

[Read more.](#)

Tis The Season
It's time to plan your Holiday Party!

Royal Ashburn makes your Holiday Party so great...
It comes with it's own hashtag!

#BESTHOLIDAYPARTYEVER

Contact Nancy Busby to book your event today!
Tel: 905-686-1121 x250
Email: sales@royalashburngolfclub.com
Visit us for more info at www.royalashburngolfclub.com

Limited dates available!

ONTARIO CHAMBER OF COMMERCE

LEVERAGING THE PRIVATE SECTOR CRITICAL TO MEETING ONTARIO'S ENVIRONMENTAL TARGETS



On November 29, Rocco Rossi, President and CEO of the Ontario Chamber of Commerce (OCC) released the following statement in response to the new made-in-Ontario

environment plan, Preserving and Protecting our Environment for Future Generations, announced by the Honourable Rod Phillips, Minister of the Environment, Conservation and Parks.

“As Ontario’s business advocate, we are pleased the Government of Ontario is taking steps to strike an appropriate balance between protecting our environment and supporting a stronger economy. Today’s plan will help us achieve global targets under the Paris Agreement, while also prioritizing

transparency, fiscal sustainability and business competitiveness.”

[Read more.](#)



Saturday, Dec. 8 from Noon to 10 PM
Free Admission to All This Fun!

- BYO Skates for Dentistry on Dundas Skating Garden
- Mulled wine and cold brews in Brock St. Brewing Biergarten
- Complimentary holiday photos presented by 360insights
- DIY cookie decorating workshop with M&R Catering
- The BEST holiday shopping in Durham Region
- Live local talent on Mainstage all day
- Make a festive craft to take home or give away
- And so much more to experience...



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ALL WELCOME

BEHIND OLD FIRE HALL NO. 3
COLBORNE ST. E & GREEN ST.
(MUNICIPAL LOT #4)

TOWN RESPONDS TO GM CANADA ANNOUNCEMENT ON CLOSURE OF OSHAWA ASSEMBLY PLANT



On Monday, November 26, 2018, General Motors Canada announced that they will be closing their Oshawa Assembly Plant at the end of 2019. In response to the announcement, the Town of Whitby has joined its neighbouring area municipalities in expressing concern related to the closure and the impact it will have on communities within Durham Region.

“I am deeply disappointed by the announcement that General Motors will be shutting down its Oshawa Assembly Plant leaving thousands of people in our community without jobs,” said Mayor Don Mitchell. “The automotive sector has been a vital part of the Canadian economy, including Whitby for almost a century. Whitby is one of dozens of communities who benefited enormously

from the growth, innovation and good, middle-class jobs supported by Canada’s automotive industry. Together with all levels of government we will work to ensure fair treatment for those directly impacted by this announcement.”

Opened in 1953, the Oshawa Assembly Plant has served as a major driver of Durham’s economy. In Whitby, there are a number of major parts manufacturers and assemblers who directly supply components to the Oshawa Assembly Plant. Together, the Whitby-based companies employ more than 600 staff and occupy significant manufacturing and distribution space within the municipality. In addition, both Whitby and the Region have seen significant investments made by the automotive industry in new technology to

power electric and autonomous vehicles.

“The Oshawa Assembly Plant is an ideal location to help drive the transition to next generation electric and autonomous vehicles,” added Mayor Mitchell. “The Town will continue to work with the Federal and Provincial governments, Region of Durham, post-secondary institutions, and area municipalities to support new investment to generate long-term economic benefit and capitalize on our skilled labour force.”

IN THE TOWN

Did you know we now have a community calendar?

Interested in advertising your event to the membership? All you have to do is log in to your account and fill out the form.

Check out what's happening in your community!



What our members are saying...

“THE CHAMBER IS MORE THAN JUST A NETWORKING FORUM, THE CHAMBER IS MY ADVOCATE, INTERPRETER, CHEERLEADER FOR SHOPPING LOCAL AND PARTNER IN DOING BUSINESS IN DURHAM REGION.”

BRIAN PALLOCK, DIVE SOURCE SCUBA SUPPLY

We want to hear from you! Had a pleasant experience as a result of your membership? Let us know!
info@whitbychamber.org

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ALL WHITBY CHAMBER OF COMMERCE INITIATIVES ARE MADE
POSSIBLE WITH THE SUPPORT OF OUR PARTNERS AND VOLUNTEERS.

...thank you!